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## HHP and Intrinsyc Announce Contract for New Wireless Software Solution

HHP to license Intrinsyc's MicroPhone solution for use with new wireless devices based on Windows Mobile Software for Pocket PC

**Vancouver, BC, January 13, 2004**, Intrinsyc Software International, Inc. (TSX:ICS), a global leader in creating, networking and managing specialized, intelligent devices, today announced that HHP has licensed Intrinsyc's new MicroPhone Telephony Software Suite to be used in a range of wireless handheld devices, developed by HHP and based on Windows Mobile Software for Pocket PC. Under the terms of the contract, HHP will include Intrinsyc's MicroPhone software in a new line of wireless GSM/GPRS based devices used in the transportation and retail industries, to enable wireless voice and data functionality for its customers.

MicroPhone was developed and launched by Intrinsyc as a value added embedded solution for device manufacturers building wireless handhelds based on Windows CE .NET and Windows Mobile Software for Pocket PC. MicroPhone consists of a highly portable and customizable set of software modules that run on the device and enable voice and data communications. MicroPhone tightly integrates a device's voice/data capabilities, operating system and wireless modem hardware, and provides valued added telephony applications that let device manufacturers differentiate their products and make them easier to use. To find out more about MicroPhone, visit: <u>http://www.intrinsyc.com/products/microphone/</u>.

"We partnered with Intrinsyc because of their expertise in helping companies create Windows Mobile powered devices, and because their solution enabled us to bring a flexible, cost effective, feature rich product line to market with minimal in-house effort." said Bob Jerabeck, Vice-President of Product Development at HHP. "The MicroPhone Telephony Software Suite is a great technology fit with our wireless devices - and it's helping us deliver innovative new products that our customers demand".

"We're very excited to have won the opportunity to work with HHP. They are a world leader in designing new, innovative handheld products for many vertical markets, and the opportunity to strategically partner with world class organizations like HHP is key to Intrinsyc's success" said Derek Spratt, President and Chief Executive Officer, Intrinsyc Software. "MicroPhone enables device manufacturers to quickly and cost-effectively get their new wireless products to market and differentiate their devices through value added features which improve their competitive advantage".



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## **About Intrinsyc**

Intrinsyc provides unique software and hardware solutions that enable companies to costeffectively create, network and manage a wide range of consumer and industrial specialized, intelligent devices. By leveraging Intrinsyc's products, engineering design services and systems integration expertise, customers make better decisions, improve productivity, and reduce time-to-market. Intrinsyc is a rapidly expanding, public company with global customers such as Microsoft, Intel, Philips, Siemens, IBM General Electric, Ford, and BEA Systems. To find out more about Intrinsyc, visit www.intrinsyc.com.

## **About Handheld Products**

HHP is the leading provider of image-based data collection solutions for mobile, wireless, and transaction processing applications to end users throughout the world. As a leading innovator in the development of quality data capture products and solutions, HHP launched the world's first commercially viable handheld bar code wand scanner in 1972. Since then, the company has pioneered many advances in bar code scanning technology including; linear and area imagers, auto discrimination of multiple symbologies, advanced linear and 2-dimensional decoding algorithms, linear and area image engines, and the world's first 2D-capable portable data terminal. Dedicated to offering products uniquely tailored to markets such as retail, transportation/distribution, warehousing, logistics, and manufacturing, HHP offers the industry's best value and backs it up with expert, personalized service from start to finish. By investing in HHP products, our customers are able to reduce costs, improve service, and position their companies for future growth. To find out more about HHP visit: http://www.hhp.com/hhp/index.tpl.

## **Forward Looking Statements**

This press release may contain forward-looking statements that involve risks and uncertainties. These forward-looking statements relate to, among other things, plans and timing for the introduction or enhancement of our services and products, statements about future market conditions, supply and demand conditions, and other expectations, intentions and plans contained in this press release that are not historical fact. Our expectations regarding future revenues depend upon our ability to develop and supply products, which we do not produce today and that meet defined specifications. When used in this press release, the words "plan," "expect," "believe," and similar expressions generally identify forwardlooking statements. These statements reflect our current expectations. They are subject to a number of risks and uncertainties, including, but not limited to, changes in technology and changes in the pervasive computing market. In light of the many risks and uncertainties surrounding the pervasive computing market, you should understand that we couldn't assure you that the forward-looking statements contained in this press release will be realized. The Company disclaims any intent or obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or results or otherwise.

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